



# Doing Business in Thailand

FREELIFE INTERNATIONAL (THAILAND) LIMITED   
999, 5<sup>TH</sup> FLOOR, UNIT 5B 1-2  
GAYSORN PLACE OFFICE BUILDING  
PLOENCHIT ROAD, LUMPINI  
PATHUMWAN, BANGKOK 10330.  
TEL: +66 (0) 2649 - 9300  
FAX: + 66 (0) 2649 - 9399  
EMAIL: CSTHAILAND@FREELIFE.COM

## How do I Join?

Becoming a FreeLife Marketing Executive or Customer is simple. You may apply at the Thailand office, through a Distribution Center (DC) or you may mail, fax, or email your application to the Thailand office.

- Membership forms are available online at FreeLife.com or at the Thailand office or at a Distribution Center (DC) location.
- Marketing Executives/Customer must complete and submit a signed Application and Agreement form.
- Joining the Advantage Customer Program is optional.
- For contact information on where to apply in person or mail, fax or email your application please see Contact Information section below.

There is a 642 THB (including 7% VAT) membership fee that includes:

- Personalized website with online business tools.
- Business Kit that includes promotional materials and information to introduce you to FreeLife (included in your first order).
- Please note that Customers may sign up for free.

## Required Form & Documents

Unless otherwise stated below the following forms and information are required to become a Marketing Executive in Thailand:

- Marketing Executive Application (mandatory).
- AC100 Application (optional)
- Copy of Thai National Identification Card (mandatory)
- A copy of Bank Book (mandatory if commissions are to be direct deposited)

To sign up as a business, you are required to submit additional documents as follows:

- Company Affidavit: with company stamp and true certified authorized signatures
- A copy of both assignee and assignor's Thai National ID card with signature
- A copy of PP 20 (VAT Registration – if registered)
- A power of attorney with company stamp and true certified authorized signature.
- A copy of company's tax ID

The Marketing Executive Application and Advantage Customer Application is available online under Forms & Documents.

You may submit completed forms in person at the Thailand office or at a Distribution Center (DC) location. You may also mail, fax or email forms to the Thailand office. Please see Contact Information below for information on where to send.

## How can I purchase GoChi® and Himalayan Goji® Juice?

GoChi® and Himalayan Goji® Juice may be purchase by sending a completed Order Form via mail, fax, email (scanned Order Form) or in person at the Thailand office or at a Distribution Center (DC) location.

### Pricing:

#### GoChi:

- Sku# 263THA: Single bottle - 1,630.00 THA and includes 7% VAT
- Sku# 264THA: Case Price - 5,992.00 THB and includes 7% VAT (4 bottles)
- Sku# 267THA: Value Pack - 29,960 THB and includes 7% VAT (6 cases or 24 bottles).

#### Himalayan Goji Juice:

- Sku# 164THA: Case Price - 5,970.60 THB and includes 7% VAT (4 bottles)
- Sku# 167THA: Value Pack - 29,730 THB and includes 7% VAT (6 cases or 24 bottles).

Your orders can be shipped for a shipping fee of 33 THB (including 7% VAT) per case. Orders typically take between 1 to 3 business days to complete depending on your location and availability.

## Advantage Customer Program (AC 100)

- The optional Advantage Customer Program (ACP) offers a convenient way to automatically receive product each month.
- The first Advantage order is sent in the month following enrolment in this program.
- Signing up on the AC100 may be completed by Advantage Customer Application to Customer Care by fax, mail, or email.

Because the AC100 program is optional in Thailand, everyone receives the Advantage price on all of their orders. Marketing Executives who have 100 points in personal volume (PV) each month will also qualify for the Fast Start and Product Rebate programs regardless of their enrolment status on the AC100 program.

## Which payment methods can I use?

Except where noted below we accept cash, credit cards from Visa, Visa Electron & Master Card, and bank wire transfers through, Kasikorn Bank, Bank of Ayudhaya, and Siam Commercial Bank "Bill Payment" program.

**Walk-In Orders:** Cash, Visa, Visa Electron, Master Card and Bill Payment.

**Distribution Center (DC) Orders:** Cash.

**Fax-or Email Orders:** Visa, Master Card and Bill Payment. Please fax to FreeLife International (Thailand) Customer Service at +66-2649-9399.

### Bill Payment Details:

Calculate the price of your order/sign up. Should you need any assistance, please contact Customer Service at +66-2649-9300

- The FreeLife Pay-in Slip is available via fax, in person at the FreeLife Thailand office or online at. FreeLife.com. Remember to write your 13 digit National ID number in the Reference #2 location.
- Submit the Pay-in Slip with your payment to Kasikorn Bank, Bank of Ayudhaya, or Siam Commercial Bank.
- Place your order with FreeLife by fax or in person: include Order Form, FreeLife Pay-in Slip and the Pay-in Slip receipt from the bank.

### Credit Card Details:

- Include the Order Form with the complete details of your purchase, credit card information and signature.
- If the credit card does not belong to the purchaser, the card holder is required to fill out the Credit Card Authorization Form.
- To use credit card payment for fax-in orders, please fax a copy (front & back) of your credit card with the signature to FreeLife for our reference. This is only required for the first payment.

## How do I get my products?

### Shipped Orders:

Your orders can be shipped for a shipping fee of 33 THB (including 7% VAT) per case. Orders typically take 1 to 3 business days to complete depending on your location and availability.

### Pick Up Orders:

Product orders may be picked up at no charge at the following address:

FreeLife International (Thailand) Limited  
999, 5<sup>th</sup> Floor, Unit 5B 1-2, Gaysorn Place Office Building  
Ploenchit Road, Lumpini  
Pathumwan, Bangkok 10330, Thailand.

### Office Hours:

Monday to Friday 10:00 a.m - 6:30 p.m. Saturday 10:00 a.m. - 5.00 p.m.

Distribution Center (DC) Orders: Distribution Center (DC) orders are available for pick up at the DC location, unless otherwise specified, and may include a shipping charge.

## How do I get paid?

### Direct Deposit:

This is a quick, convenient, and secure option for Marketing Executives in Thailand to receive their commissions, which are direct deposited to their preferred bank account (Kasikorn Bank, Bangkok Bank, Bank of Ayudhaya, Siam Commercial Bank, United Overseas Bank, Krungthai Bank, TMB Bank and Siam City Bank).

- Submit a copy of your savings account bank book to the Thailand office. Please see below under Contact Information for their address and business hours.

### Cheque Payment:

Marketing Executives who are not enrolled on Direct Deposit will receive their commissions by cheques in THB. Cheques are mailed on the 15<sup>th</sup>. When the 15<sup>th</sup> falls on a weekend or holiday cheques are mailed on the following business day.

### Important Information:

- Marketing Executives must purchase at least one case of GoChi® or Himalayan Goji® Juice each calendar month (100 PV) to qualify for commissions and bonuses (i.e. Fast Start Bonus and Product Rebate).
- Commissions are not released until all documentation and information requirements are met. Once this happens, all back commissions are released to the Marketing Executive in their next active commission period.
- There is a 1.5 % data processing fee that is deducted from the payment amount, with a minimum charge of 55.50 THB. FreeLife will not issue payment below 185 THB.
- Monthly commission statements are mailed by the 20<sup>th</sup> of every month. When the 20<sup>th</sup> falls on a weekend or holiday, statements are mailed on the following business day.
- If a Marketing Executive does not have 100 personal points in two consecutive months, he/she will forfeit his/her organization through the monthly roll-up process.
- Marketing Executives should check their personal volume before month end to verify they meet the 100 personal points (PV) requirement to be eligible for commissions and bonuses.

## How do I enrol others?

Please contact Customer Care to enrol others. Online sign-ups and purchases are not available at this time, but general information is available on our website at FreeLife.com

## Other Information

- FreeLife products should not be publicly displayed or sold in a retail establishment.

## Contact information

Contact FreeLife International (Thailand) Limited's Customer Care Team:

Email: [csThailand@FreeLife.com](mailto:csThailand@FreeLife.com)

Phone: + 66 (0) 2649 - 9300

Fax: + 66 (0) 2649 - 9399

Mail: FreeLife International (Thailand) Limited  
999, 5<sup>th</sup> Floor, Unit 5B 1-2, Gaysorn Place Office Building  
Ploenchit Road, Lumpini  
Pathumwan, Bangkok 10330,  
Thailand.

Office Hours: Monday - Friday: 10:00 a.m. to 6:30 p.m. & Saturday: 10:00 a.m. to 5:00 p.m.